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Stock Code : 4953 TT

2023Q2 Investor Conference

The Partner You Can Trust

2023/8/9

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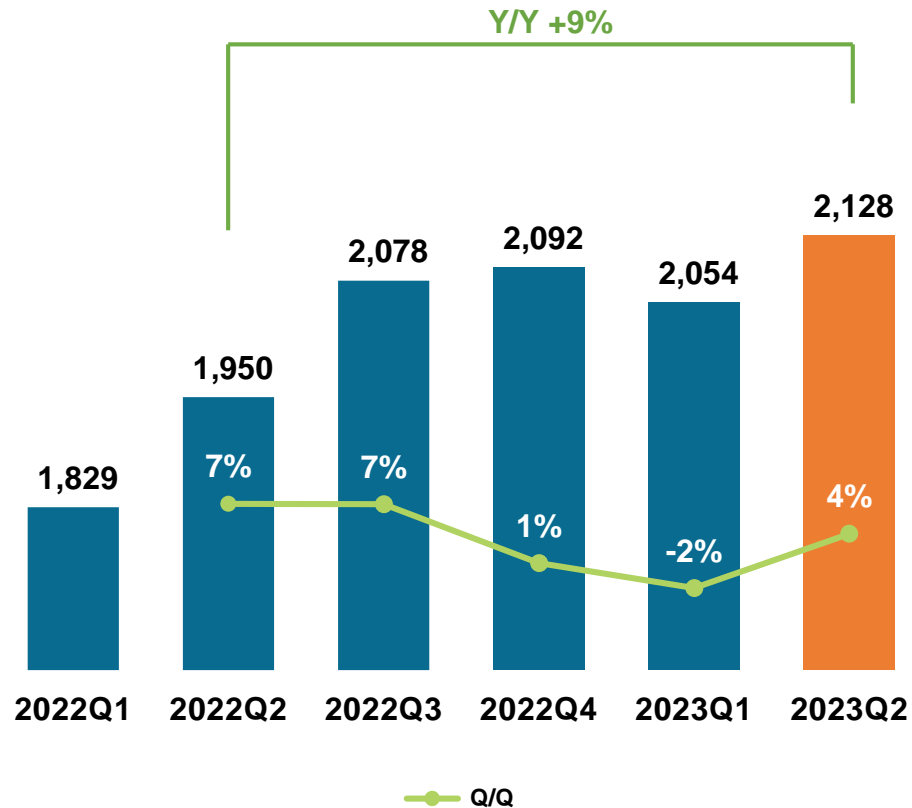
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- Cumulative consolidated numbers were audited (reviewed) by CPA.

Revenue Performance

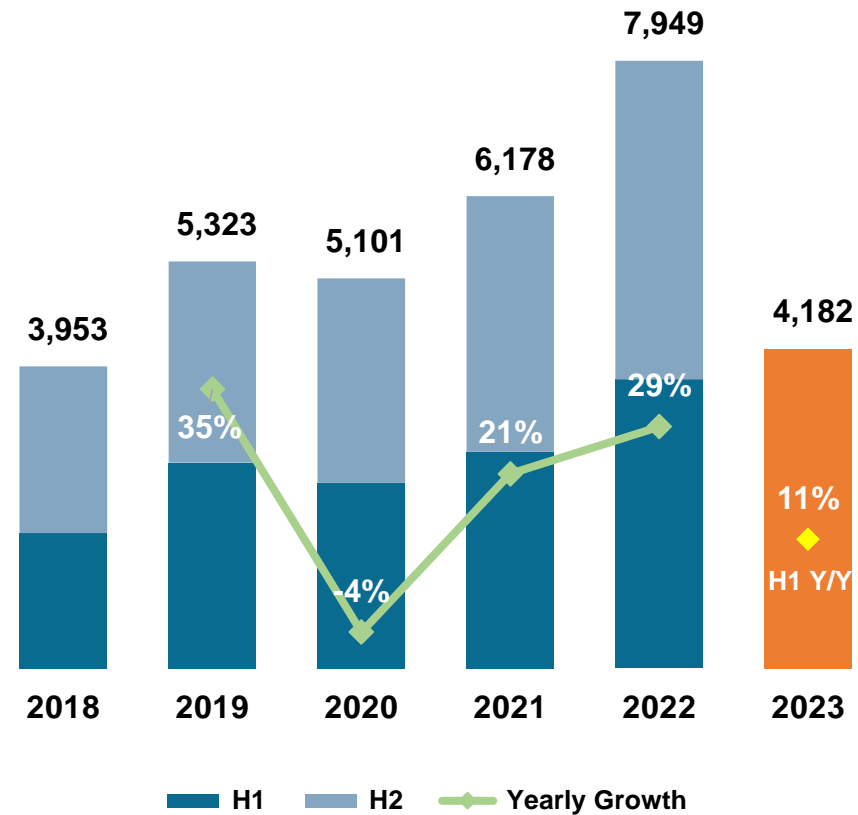


(in NT\$ millions)

Quarterly Revenue & Q/Q



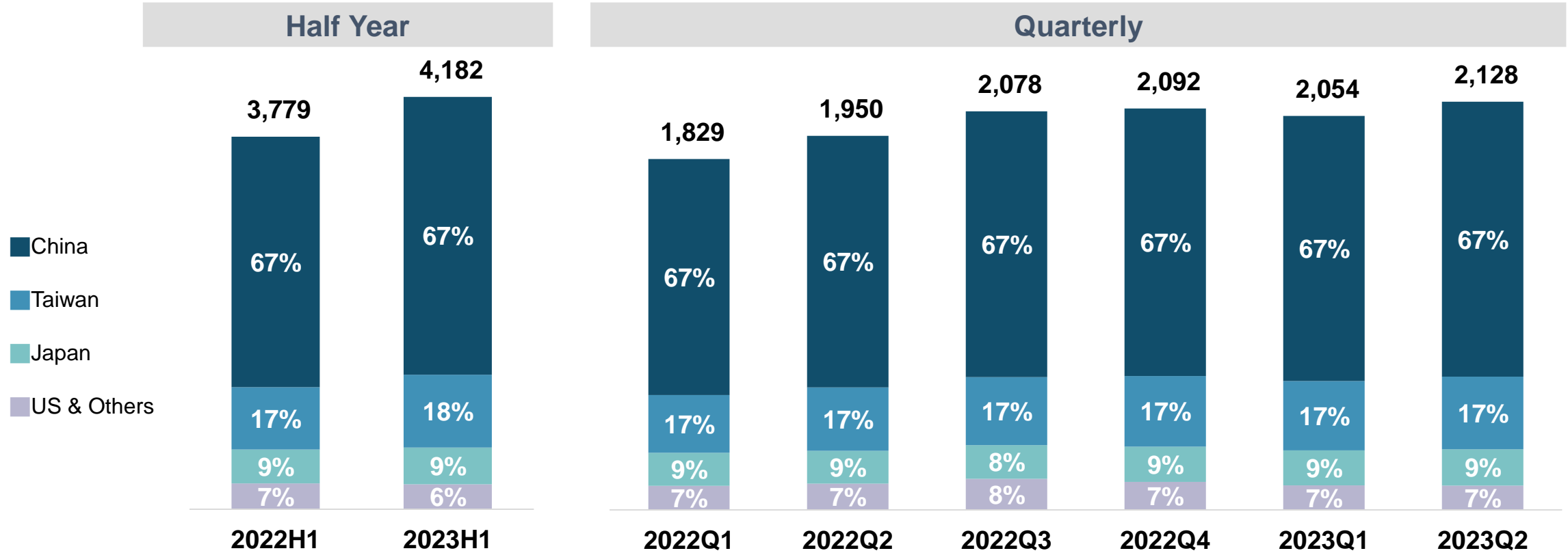
Annual Revenue & Y/Y



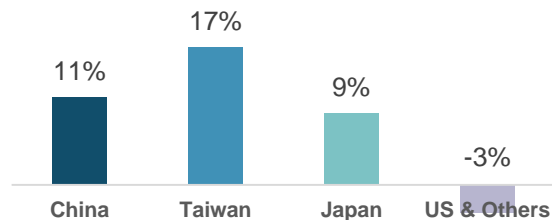
Revenue Contribution by Region



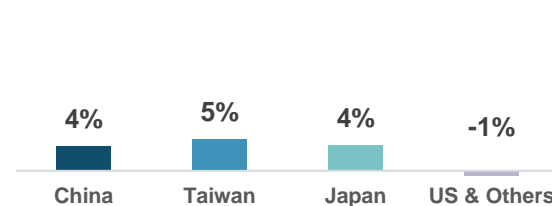
(in NT\$ millions)



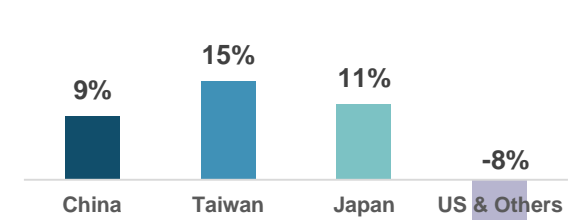
2023H1 Y/Y



2023Q2 Q/Q



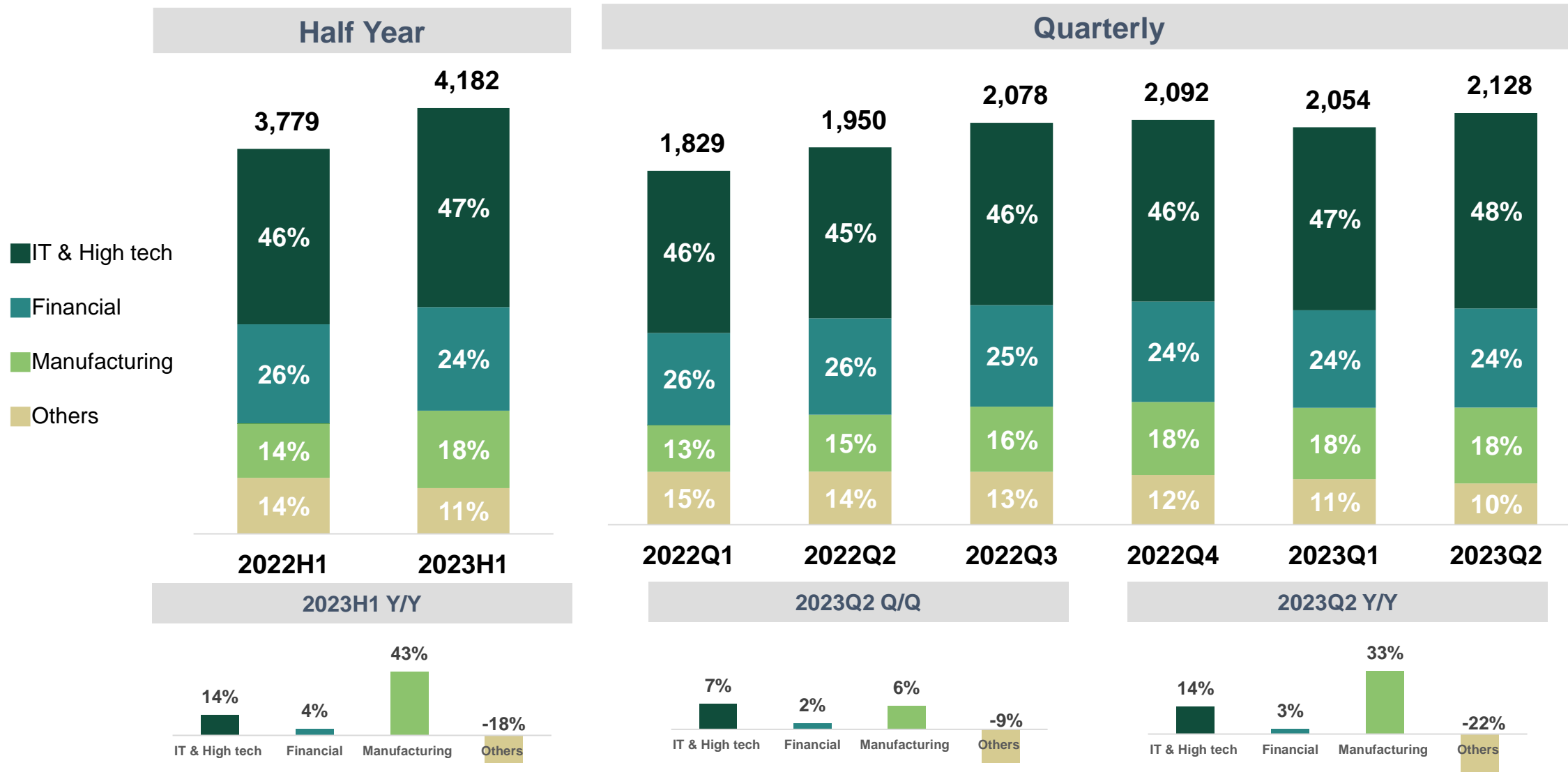
2023Q2 Y/Y



Revenue Contribution by Segment



(in NT\$ millions)

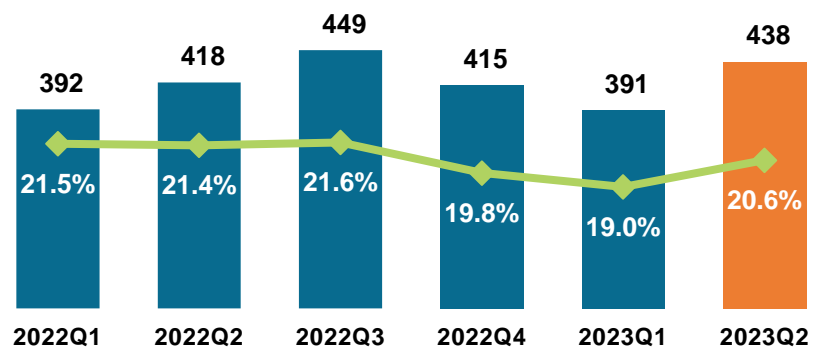


Profitability(Quarterly)

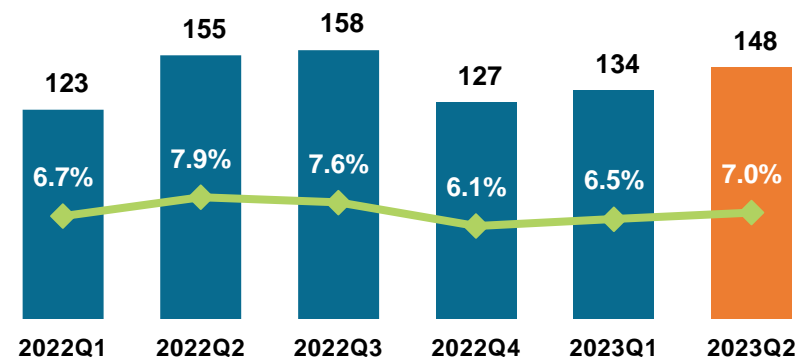


(in NT\$ millions)

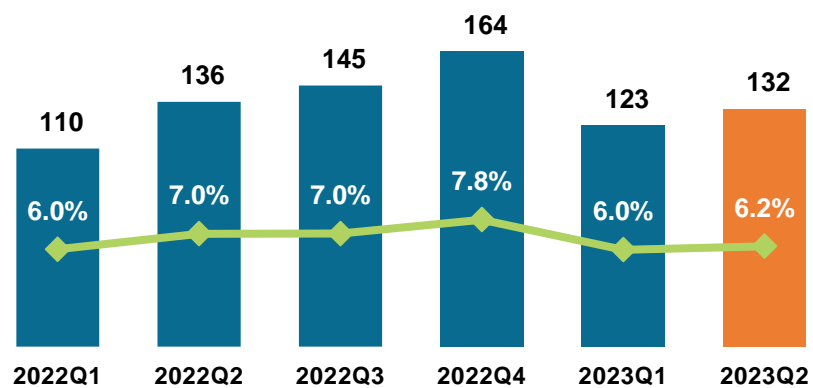
Gross Profit & GM%



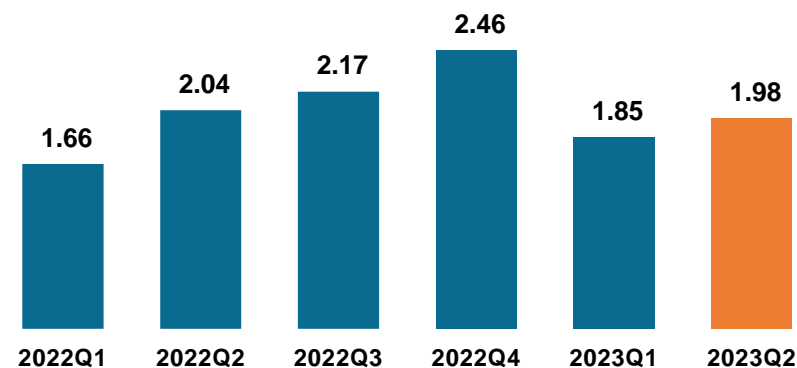
Operating Income & OPI%



Net Profit & NP%



EPS(NTD)

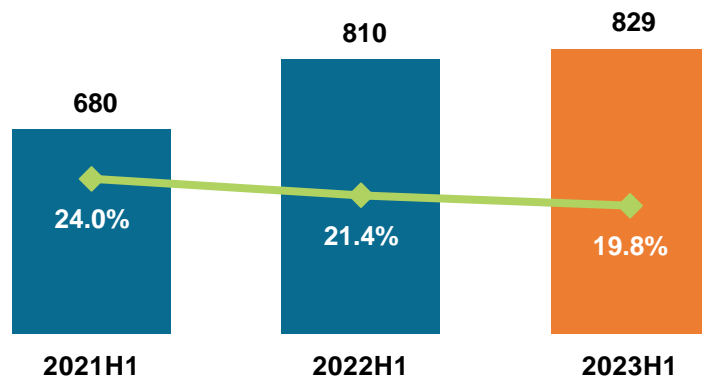


Profitability (Half Year)

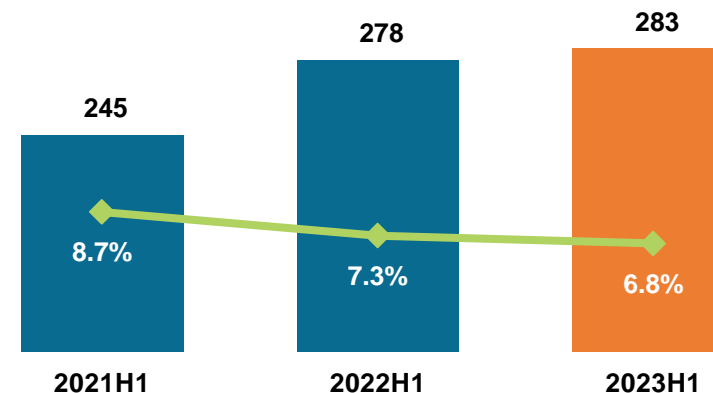


(in NT\$ millions)

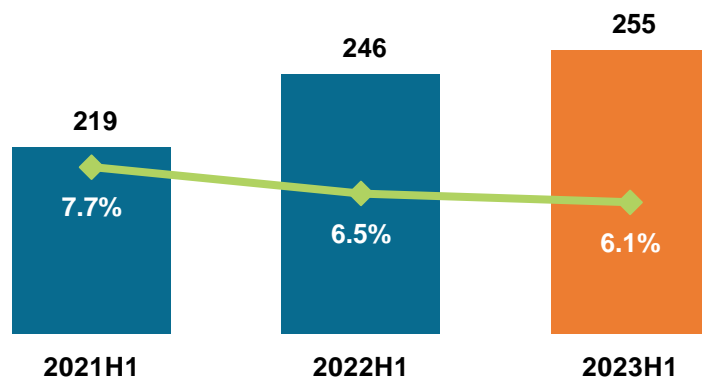
Gross Profit & GM%



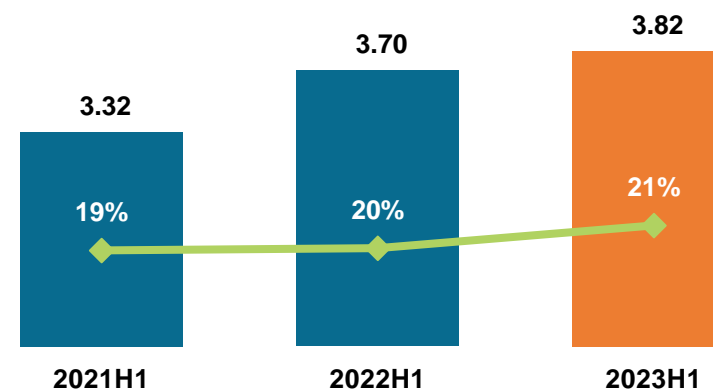
Operating Income & OPI%



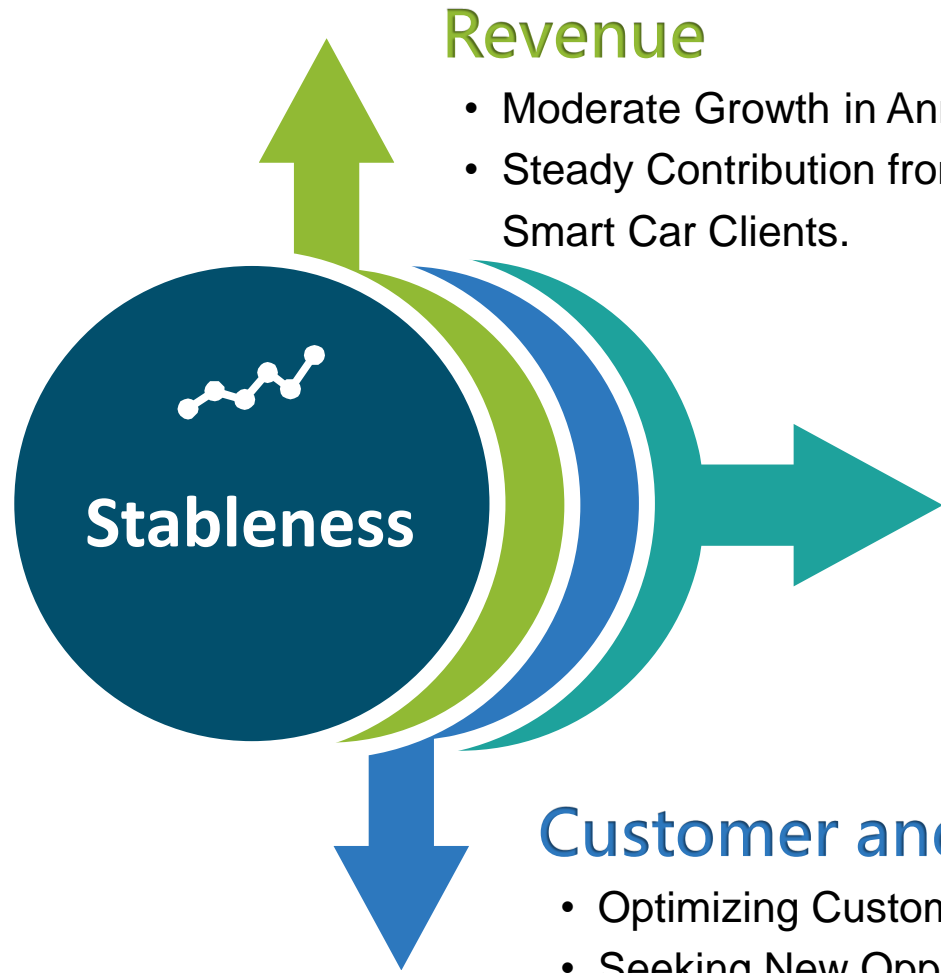
Net Profit & NP%



EPS(NTD) & ROE*



*ROE for the last four quarters.



Revenue

- Moderate Growth in Annual Revenue.
- Steady Contribution from Internet Clients & Strong Demand in the New Energy and Smart Car Clients.

Profitability

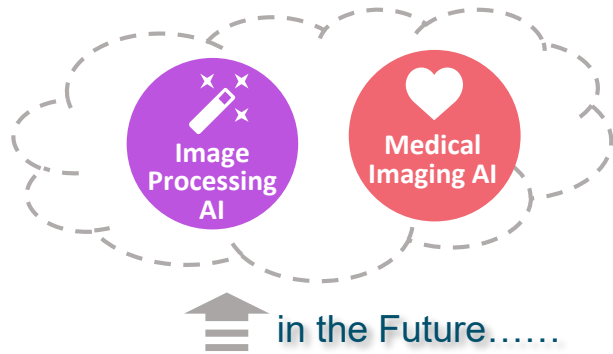
- Maintaining Stable Gross Margin.
- Expense Control to Achieve Healthy Profit.

Customer and Opportunity

- Optimizing Customer Portfolio to Ensure Risk Management and Financial Health.
- Seeking New Opportunities and Momentum to Enhance Competitiveness.

AI Application Implementation and Future Opportunities

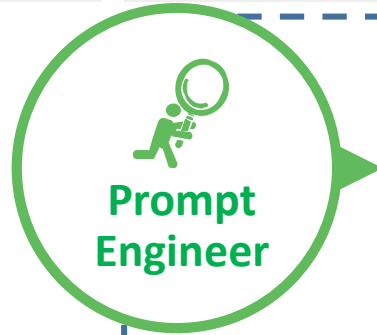
Machine Learning/ Deep Learning



Self-driving car



Audio Recognition



IDB Registration of Artificial Intelligence Service Organization

Large Language Model (Generative AI)



in the Future.....



Q&A





Together, with our clients,
we are primed to make the world better.

Appendix

2023Q2 Consolidated Financial Report



Consolidated Income Statements (Quarterly)



Expressed in thousands of New Taiwan Dollars, except for earnings per share amounts

	2023Q2		2023Q1		Q/Q	2022Q2		Y/Y
Net revenue	\$ 2,127,722	100%	\$ 2,054,333	100%	3.6%	\$ 1,950,042	100%	9.1%
Cost of sales	(1,689,857)	(79%)	(1,663,098)	(81%)	1.6%	(1,532,294)	(79%)	10.3%
Gross profit	437,865	21%	391,235	19%	11.9%	417,748	21%	4.8%
Operating expenses	(289,564)	(14%)	(256,979)	(12%)	12.7%	(263,216)	(13%)	10.0%
Net operating income	148,301	7%	134,256	7%	10.5%	154,532	8%	(4.0%)
Non-operating income and expenses	8,395	0%	5,331	0%	57.5%	8,091	0%	(3.8%)
Profit before tax	156,696	7%	139,587	7%	12.3%	162,623	8%	(3.6%)
Net profit	132,189	6%	123,137	6%	7.4%	136,026	7%	(2.8%)
Basic earnings per share (in NTD)	\$ 1.98		\$ 1.85			\$ 2.04		

Consolidated Income Statements (Half Year)



	2023H1		2022H1		Y/Y		
Net revenue	\$	4,182,055	100%	\$	3,778,550	100%	10.7%
Cost of sales		(3,352,955)	(80%)		(2,968,350)	(79%)	13.0%
Gross profit		829,100	20%		810,200	21%	2.3%
Operating expenses		(546,543)	(13%)		(532,583)	(14%)	2.6%
Net operating income		282,557	7%		277,617	7%	1.8%
Non-operating income and expenses		13,726	0%		13,689	0%	0.3%
Profit before tax		296,283	7%		291,306	7%	1.7%
Net profit		255,326	6%		245,808	6%	3.9%
Basic earnings per share (in NTD)	\$	3.82		\$	3.70		

Consolidated Balance Sheets



Expressed in thousands of New Taiwan Dollars, except for book value per share amounts

	2023/6/30		2022/12/31		2022/6/30	
Items from Balance Sheets						
Cash and cash equivalents	856,289	19%	1,184,815	26%	756,889	18%
Notes and accounts receivable, net (including related parties)	2,726,418	60%	2,424,753	53%	2,500,269	59%
Property, plant and equipment	754,799	16%	782,090	17%	799,635	19%
Other assets	160,249	5%	170,100	4%	182,857	4%
Total assets	4,497,755	100%	4,561,758	100%	4,239,650	100%
Short term borrowings	150,000	3%	166,889	4%	138,816	3%
Accounts payable and other payables (including related parties)	1,086,797	24%	1,299,148	29%	1,023,864	23%
Long-term loans	0	0%	47,594	1%	52,206	1%
Other liabilities	581,525	13%	249,747	5%	540,030	14%
Total liabilities	1,818,322	40%	1,763,378	39%	1,754,916	41%
Total equity	2,679,433	60%	2,798,380	61%	2,484,734	59%
Key Indices						
Book value per share (in NTD)	\$ 40.09		\$ 41.97		\$ 37.27	
DSO (Days)	113		106		113	